

# NATHANIEL GAUL

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## EDUCATION

**GEORGIA INSTITUTE OF TECHNOLOGY, Scheller College of Business**  
**Master of Business Administration (MBA)**

**Atlanta, GA**  
*May 2028*

- Honors: Merit-Based Scholarship to attend Scheller College of Business
- Concentrations: Strategy & Innovation, Finance
- Leadership: Founder and Co-Chair of Global Business & Strategy Club; Graduate Student Government Senator; Member of the Philanthropy Committee; MBA Ambassador

**UNIVERSITY OF GEORGIA**

**Bachelor of Arts, International Affairs; Bachelor of Arts, German**

**Athens, GA**  
*December 2021*

- Honors: Dean's List
- Leadership: Boxing coach, drove personal-training sales and retention and quadrupled youth program participation

## EXPERIENCE

**INDEPENDENT CONSULTANT**

**Atlanta, GA**

*Independent consulting engagements serving nonprofit and manufacturing organizations*

**Strategy & Operations Consultant**

*April 2026-Present*

- Analyzing a distillery's byproduct streams, targeting a reduction in weekly costs from \$2,400 to \$1,000 (about 58%, or \$73,000 in annual savings) through feed market-sales, dewatering, and renegotiating disposal contracts.
- Designed a data-driven recruitment system for Repair the World's Service Corps, analyzing social media trends and Salesforce data on retention and demographics; delivered a standardized seasonal recruitment process and growth scenarios to increase minimum cohort size by 30%
- Developed an AI adoption roadmap for a commercial baked goods manufacturer, including workflow redesign, ERP-readiness recommendations, and a staff training program

**CREATING CONNECTED COMMUNITIES**

**Atlanta, GA**

*Atlanta nonprofit providing programs for children experiencing hardship while developing teens as community leaders and volunteers*

**Director of Programs & Partnerships**

*February 2025-June 2026*

- Expanded annual programs from 18 to 22 events, increased participation by 20% and cut cost per participant by 16% through operational improvements
- Redesigned and automated 45% of program-planning workflows, saving approximately 10 staff hours per event
- Renegotiated key vendor agreements, cutting 9% of operating costs while strengthening supplier relationships and improving on-time delivery
- Partnered with board members to assess operational and compliance impacts of federal policy and develop service-continuity plans for immigrant communities

**REPAIR THE WORLD, ATLANTA**

**Atlanta, GA**

*National Jewish nonprofit mobilizing volunteers through service, learning, and community partnerships to address local needs*

**Interim City Director**

*April 2024-January 2025*

- Led more than 30 programs and three concurrent volunteer cohorts, increasing year-over-year program output by 7% despite a 75% staff reduction
- Managed two full-time staff, 40 paid volunteers, and over 20 community partnerships while advising the local board on operations and resource allocation

**Program Manager/Senior Program Associate**

*January 2023-March 2024*

- Designed and piloted Atlanta's Service Ambassador program, later adopted nationally; secured a \$100,000 grant to expand the initiative and developed the model used to train volunteer leaders
- Reestablished Atlanta's Service Corps program, leading weekly trainings for 15-20 paid volunteers and strengthening nonprofit partnerships

## ADDITIONAL INFORMATION

**Skills:** AI workflow automation, Excel, PowerPoint, Process Mapping, Dashboard Development, Salesforce  
**Languages:** English (Native); German (B2)  
**Affiliations:** Board Member, Jewish Community Relations Council (JCRC); Board Member, Admah Atlanta  
**Awards:** Covenant House Georgia (Volunteer Spotlight); Love Beyond Walls (Certificate of Appreciation)  
**Interests:** Theatre, boxing, workforce development